

Press Information

MC TRUCK RENTAL SPOTS CUSTOMER DESIRE FOR VOLVO TRUCKS ON SHORT-TERM HIRE

MC Truck Rental has gained its biggest order to date whilst becoming one of the few rental companies to offer Volvo trucks on a spot hire basis. Over 100 new Volvo vehicles have been added to their fleet as spot hire and contract hire vehicle replacements.

The significant investment of £9 million towards this venture demonstrates MC Truck Rental's commitment to meeting customer needs. Dave Hutchins, MC Group Sales Director comments, "Having looked at the market place we realised very few companies are providing customers with Volvo's on a spot hire basis. We identified a strong demand for the Volvo product on a flexible hire requirement and are hoping to meet that demand with the extensive range within our rental fleet."

The new additions are a varied range of vehicles to cater to differing industry needs. They include FH tractor units, with XL cabs and 500 bhp engine with I shift gearbox and also 18, 26 and 32 tonne Volvo rigids. The rigids are available in a mixture of FLH 4x2 18 tonnes, FM 4x2 and 6x2, curtainsiders, boxes and refrigerated bodies, all fitted with tail lifts. Whilst the FMX 8x4 are fitted with tipping body's and grab loaders.

The vehicles, which are available for hire from April 2012, also benefit from Dynafleet, Volvo's telematics system.

The carefully selected product range is well known for key factors such as reliability, driver acceptance and fuel efficiency. The diversity within this range is testament to MC Truck Rental's ability to meet customer needs however diverse, within a tight time frame.\

The spot and contract hire packages are not only flexible and competitively priced, the back-up is first-class too. MC Truck Rental sister company MC Truck and Bus provides a full support network for all service requirements.



Hutchins adds "We have listened to what our customers have said and provided a more flexible solution to their transport needs. We now hope to provide the complete range of transport solutions to help more operators carry out their business with ease."

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Notes for Editors:

- 1. MC Truck Rental Ltd is the specialist rental division of MC Group Ltd. MC Truck Rental Ltd currently has a vehicle portfolio of approximately 950 vehicles nationally.
- 2. MC Group Ltd is comprised of MC Truck Rental Ltd and MC Truck and Bus Ltd, the Volvo Truck and Bus dealer for the south-east of England, based in Maidstone, Kent.
- 3. The Group comprises of 8 locations covering Essex, Kent, Sussex, Hampshire and Dorset.
- 4. The Group offers a comprehensive range of services to the commercial vehicle industry, including new and used truck sales, servicing, maintenance and parts. There is also a state of the art body and paint centre in Hythe.
- 5. For more information, please visit www.mcgroupltd.co.uk

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Visit http://www.thenewsmarket.com/volvogroup to access broadcast-standard video about the Volvo Group's various production plants and products. You can download graphic images in the form of MPEG2 files or order them on Beta SP tape. Registration and video are free to the media.

Images are available in the Volvo Trucks image bank http://imagegallery.vtc.volvo.se/.

Based in Gothenburg, Sweden, Volvo Trucks provides complete transport solutions for professional and business-driven customers. The company offers a full range of medium to heavy duty trucks world wide, with a strong global network of 3,000 service points in more than 140 countries. Volvo Trucks is a part of the Volvo Group, one of the world's leading manufacturers of trucks, buses and construction equipment, drive systems for marine and industrial applications, aerospace components and services. The Group also provides solutions for financing and service.