



## Press Information

# I-PARK COOL FOR KINLOCHBERVIE FISH SELLING'S FIRST-EVER VOLVO TRUCKS

The Kinlochbervie Fish Selling Company has renewed its two-vehicle fleet with a pair of new FH Volvos. The 540hp Globetrotter XL tractor units are the first Volvos to be operated by the firm, which is a subsidiary of The Don Fishing Company Ltd of Peterhead.

"We chose the new Volvo FH after our two experienced drivers were extremely impressed with a demonstrator," noted Kinlochbervie's operations manager and fish salesman, Ian Munro.

"We've specified Volvo's I-Park Cool system which allows our drivers to sleep with a controlled cab climate during the day, without needing to run the engine," noted Ian Munro.

I-Park cool is factory-installed, integrated into the cab ventilation system and has no impact on external aerodynamics.

Complete mechanical reliability is a crucial operational factor as the Kinlochbervie trucks deliver fish to markets in Scotland, England and northern France. "Our vehicles work continual nightshift," Ian Munro continued, "and usually leave the fish market in Kinlochbervie after 8pm, so the 24-hour operation of Volvo's dealership at Inverness was also a big attraction. It means we can have safety checks, inspections and servicing done at a time that suits our demanding schedules."

The decision to switch to Volvo was also backed up by The Don Fishing Company's Transport Manager, Christine Mackenzie and Group Managing Director Bill McKenzie after hearing about the new FH's remarkable performance.

Established in the early 1970s, the Kinlochbervie Fish Selling Company trucks follow The Don Fishing Company Ltd's boats around the coast of northern Scotland. In addition to transporting freshly-landed catches, the two artics also resupply vessels with empty fish boxes and other essential equipment.

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The two Euro-5, FH tractors are equipped with Volvo's I-Shift automated transmission systems and both haul recently purchased Gray & Adams refrigerated trailers. With a smart green and red livery by Dingwall Panel Beaters Ltd and graphics by Signright Highland of Inverness, each Kinlochbervie new Volvo will accrue an annual mileage of around 100,000 kms.

Both trucks are also equipped with extensive additional driving lights. 'These extra lenses are not just for show,' informed Ian Munro adding, 'to cross from the west to east coast in the Highlands, we use 45 miles of single track down to Lairg and then climb over Struie hill to join the A9 at Skiach services.

This high level route is notorious for deer crossing the tarmac at night and our drivers must be able to see them early to avoid any potential collisions.' The Kinlochbervie Fish Selling Company also specified Alcoa Dura Bright alloy wheels on their new FH-540 tractors, as these have more resistance to the fish market's corrosive sea air, than the standard steel equivalent rims.

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